



# Investor Presentation Financial Year 2020



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# VGT with Strong Performance in 2020

- EBITDA 2020 at €566m exceeds prior year; CAPEX at €447m remain on high level
- Excess revenues 2020 (€100m) to be settled via regulatory account mechanism
- Challenging COVID-19 situation successfully mastered without impact on earnings
- OGE continuously pushed strategic initiatives advocating the transition to green gas
- OGE actively engaged in National Hydrogen Council (CEO Dr. Jörg Bergmann) & European Clean Hydrogen Alliance (CFO Dr. Frank Reiners)
- Financing: €750m bond redemption in June 2020
- Outlook 2021: Strong EBITDA and CAPEX expected, albeit on lower level than 2020
- BNetzA decision on Return on Equity for 4<sup>th</sup> Regulatory Period expected by end of 2021



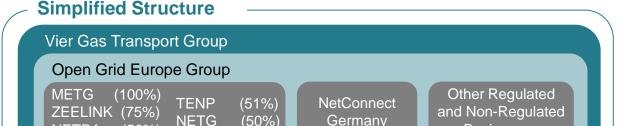
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# Vier Gas Transport at a Glance



(17%)

### **Overview OGE**

- Largest German gas transmission operator
  - Natural gas transmission for > 400 customers
  - ▶ Design, construction, operation and marketing of gas transmission

(56%)

(51%)

**DEUDAN (25%)** 

Largest supra-regional pipeline network in Germany

**NETRA** 

**MEGAL** 

- Providing services related to gas transmission
- Operating history dates back over 90 years

### **Key Figures VGT Group (2020)**

Total Revenues¹: €1,152m

■ EBITDA: €566m

■ CAPEX: €447m

Total Employees<sup>2</sup>: 1,494

Businesses

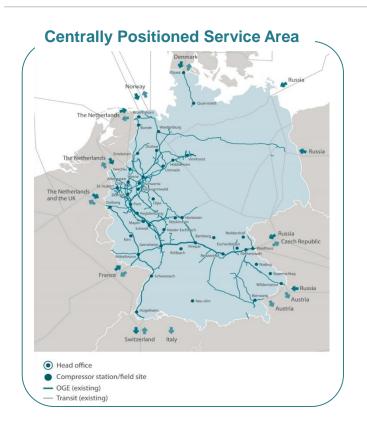
(1-100%)

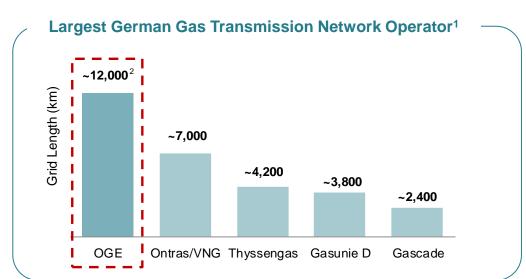
<sup>&</sup>lt;sup>1</sup> incl. change in inventories

<sup>&</sup>lt;sup>2</sup> Employees at year end of 2020 (excluding management and apprentices)



## Key Gas Transmission System Operator at the Heart of Europe





- Annual offtake volume to DSOs and end-customers : €342 TWh
- 97 Compressor Units with approx. 1,150 MW capacity
- More than 1,000 high pressure exit points and 17 interconnections to bordering countries

<sup>&</sup>lt;sup>1</sup> Source: FNB Gas 2020 Draft Network Development Plan (NDP)

<sup>&</sup>lt;sup>2</sup> Thereof approx. 7,730km fully owned by OGE



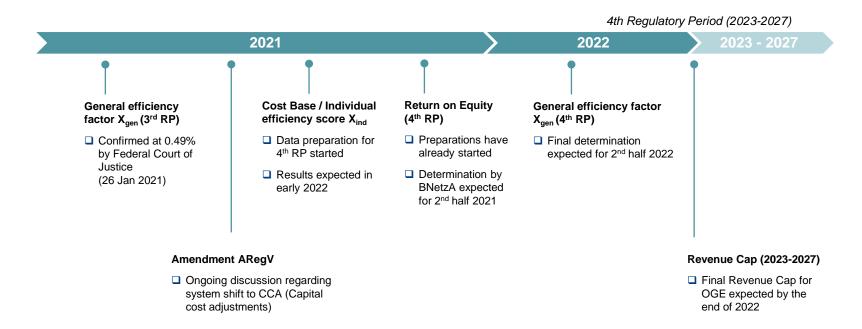


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## Determination of Key Regulatory Parameters for 4th Regulatory Period







## OGE Share of €1.8bn in Network Development Plan



### NDP Well Established Process

- NDP provides high certainty to TSOs regarding investments
- Updated bi-annually following public consultation
- NDP 2020 confirms OGE's NDP 2018 projects
- NDP 2022 process started by publication of market survey for hydrogen and Green Gases on 11 Jan 2021



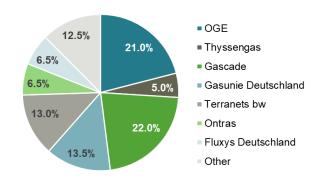
### Implications Regulatory Framework

- Regulatory framework promotes investment measures
- New assets earn imputed cost of capital (imputed equity interest + imputed trade tax) already during construction phase
- Operating expenses are covered in a lump sum approach



### Total Volume NDP 2020: €8.5bn

OGE Share NDP 2020: 21% (€1.8bn¹)



Approx. 50% of OGE-projects expected to be commissioned by end of 2021

<sup>&</sup>lt;sup>1</sup> incl. completed projects & projects in progress





## ZEELINK: The Key to L-/H-Gas Conversion Ready for Operation

**75%** OGE **25%** Thyssengas





### Connecting

key European gas infrastructure, e.g. Terminal Zeebrugge, TENP and OGE grid





### 216 km

from Lichtenbusch on the Belgian-German border via St. Hubert near Krefeld to Legden near Ahaus in NRW





Installed tubes are

**H2-ready** 





Final welding seam: **Feb 2021** 

On time project delivery

Finishing works running according to plan; first operating pressure by end of **March 2021** 



Compressor Station Würselen: Full operating pressure

May 2021



Compressor Station Legden: End of approval procedure

Aug 2021

Commissioning date 2024





# European and German Politics Focus on Decarbonisation



### - The European Green Deal

- Target for EU to become climate neutral by 2050
- Increase of emission reduction target for 2030 (40% → 55%)
- EU climate law expected for May 2021
- Further measures planned (e.g. taxonomy, sector integration package)
- OGE CFO Dr. Frank Reiners member of European Clean Hydrogen Alliance



### **National Energy Transition**



Gas as the third pillar of the energy transition:

- Legislation to transform gas networks to achieve hydrogen readiness on the way at national & EU level
- OGE CEO Dr. Jörg Bergmann member of National Hydrogen Council

# Pushing H2 Projects – Current IPCEI<sup>1</sup> Applications of OGE

### WH2CONNECT

H2 landing terminal in Wilhelmshaven and connection to the H2 grid with 75 km H2 pipeline

#### Partners:

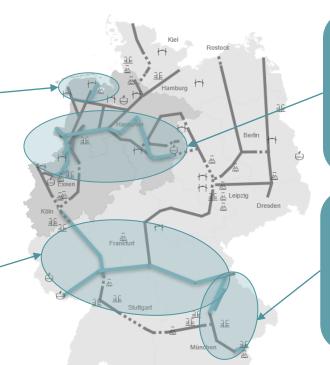
e.g. Nowega, Uniper, STORAG Etzel

### HyDeal

Development of large-scale supply chains from Spain via France to Germany

#### **OGE-Part:**

H2 infrastructure in Germany



#### **GET H2 IPCEI**

First Hydrogen Valley in Germany with 360 km H2 pipelines

#### Partners:

RWE, bp, Evonik, Salzgitter, Thyssengas, Nowega

### **HyPipe Bavaria**

H2 from Eastern Europe and Austria to Bavaria via pipeline & LOHC<sup>2</sup> on Danube

#### Partners:

e.g. bayernets and Verbund

<sup>&</sup>lt;sup>1</sup> Important projects of common European interest

<sup>&</sup>lt;sup>2</sup> Liquid Organic Hydrogen Carrier





### Vier Gas Transport GmbH is Committed to High ESG Standards



Score: **52 of 100** in 11/2020 (from 22 in 2018)

Scale: The higher, the better



Score: **86 of 100** in 10/2020 (from 78 in 2019)

Scale: The higher, the better



a Morningstar company

Score: **28.4 of 100** in 07/2020 (from 46.7 in 2019)

Scale: The lower, the better



B BB BBB A AA AAA

Score: **BBB** in 12/2020 (from BB in 2019)

Scale: From CCC to AAA





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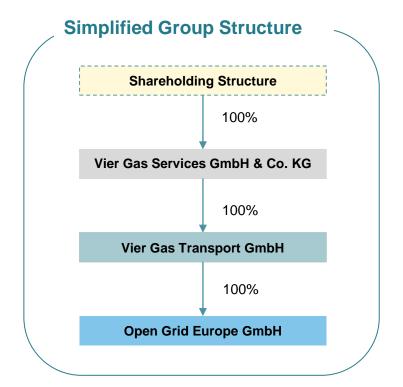


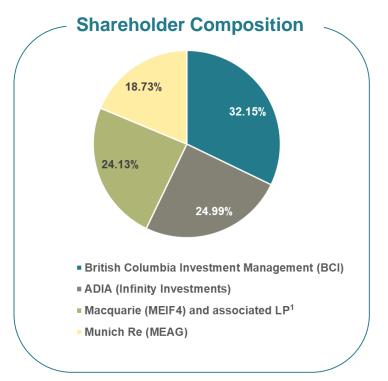


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### Group Ownership Structure: Experienced Long-Term Investors

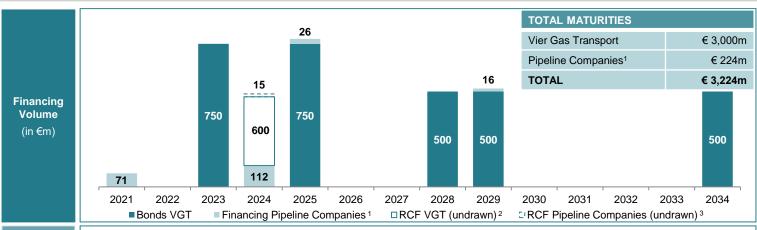




<sup>&</sup>lt;sup>1</sup> 97.7% MEIF4 and 2.3% Halifax Regional Municipality Master Trust



### Well-Balanced Maturity Profile of Vier Gas Group (as of 31-12-2020)



Bond Terms

	Tenor	Nominal	Mid Swap	Reoffer Spread	Coupon
June 2013: Series 2 (EMTN)	12 yr.	€750m	200 bps	95 bps	2.875%
July 2013: Series 3 (EMTN)	10 yr.	€750m	202 bps	113 bps	3.125%
Sept 2018: Series 1 (DIP)	10 yr.	€500m	95 bps	57 bps	1.500%
Sept 2019: Series 2 (DIP)	10 yr.	€500m	-28 bps	50 bps	0.125%
Sept 2019: Series 3 (DIP)	15 yr.	€500m	-7 bps	68 bps	0.500%

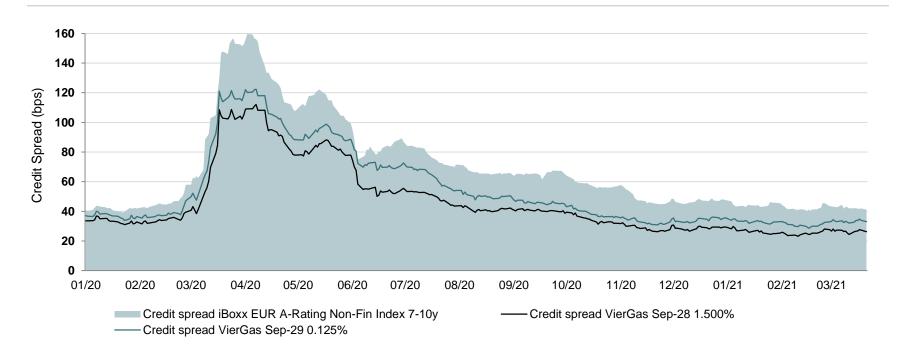
¹ Pro-rata share (51%) / Financings include term loans, Schuldschein loan agreements ("Schuldscheindarlehen") as well as registered bonds ("Namensschuldverschreibungen")

<sup>&</sup>lt;sup>2</sup> € 1.5m reserved for guarantees

<sup>&</sup>lt;sup>3</sup> Pro-rata share (51%)



### Vier Gas Bonds with Solid Performance in 2020/2021



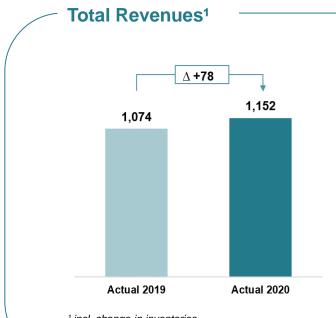
Source: Bloomberg and IHS Markit (23 March 2021)





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## Revenues 2020 Significantly Above Prior Year



### <sup>1</sup> incl. change in inventories

Note: Aggregated figures may contain rounding differences

### Significantly higher transport revenues (+€60m)

- Planned tariff increases (continuing CAPEX and increasing levies)
- Substantial overshooting of allowed revenue cap in 2020 (+€100m, to be settled via regulatory account mechanism in 2022-2024)
  - Higher capacity bookings
  - BNetzA-decision on reduction of IMA remuneration post tariff determination

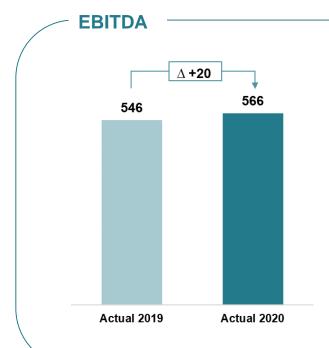
### Significantly higher service revenues (+€17m)

Mainly additional projects

IFRS Consolidated Financial Statements Vier Gas Transport



## Strong EBITDA Performance in 2020 at €566m



#### Main EBITDA drivers vs. 2019:

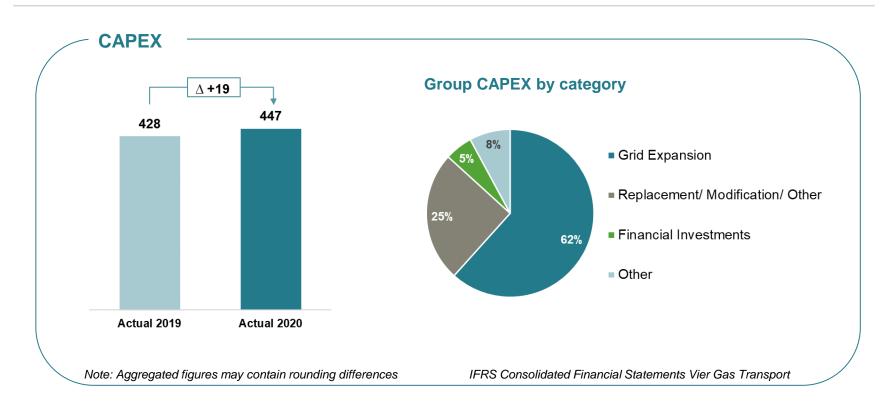
- Significantly higher revenues
- Partly compensated by higher OPEX (Costs of materials & personnel expenses)
- Expected excess revenues 2020 of €100m to be settled via regulatory account mechanism in 2022-2024

Note: Aggregated figures may contain rounding differences

IFRS Consolidated Financial Statements Vier Gas Transport



# CAPEX Remain on High Level

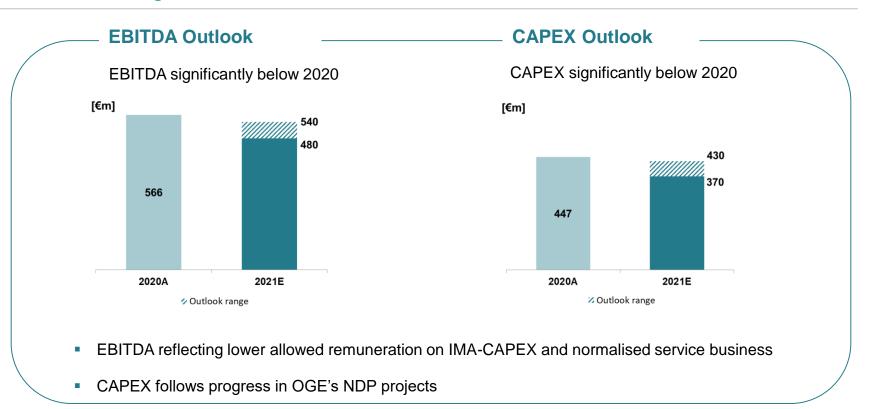




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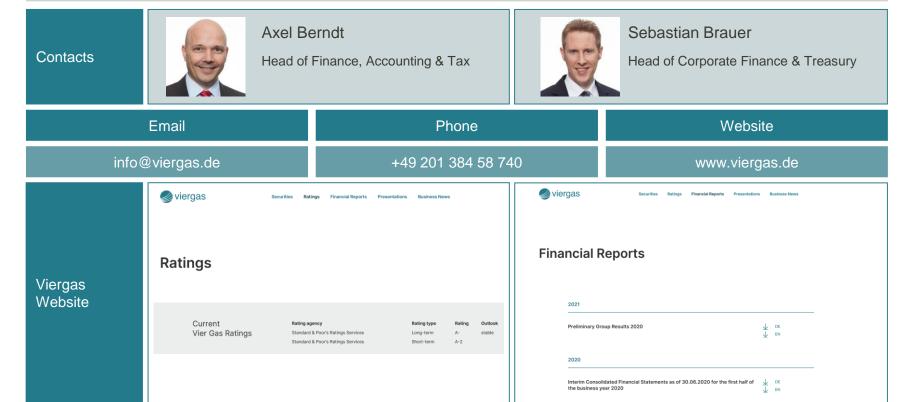


# Outlook: Strong Performance, albeit on Lower Level than 2020





# **Treasury Contacts & Ongoing Investor Engagement**







# **Appendix:**

**Financial Statements 2020** 





# VGT Group Income Statement 2020

IFRS Consolidated Financial Statements Vier Gas Transport

[€m]	2020	2019	Δ
Transport revenues	1,013	952	+60
Other revenues <sup>1</sup>	140	122	+17
Other revenues	140	122	Ŧ17
Total revenues	1,152	1,074	+78
Other income	59	69	-10
Cost of materials	-359	-331	-27
Personnel costs	-188	-173	-16
Other expenses	-100	-100	-0
Equity income	2	7	-5
EBITDA	566	546	+20
Depreciation	-185	-174	-11
EBIT	381	372	+8
Net financial result <sup>2</sup>	-68	-72	+4
Current taxes	-79	-89	+10
Deferred taxes	-45	3	-48
Net Income	189	215	-26

<sup>&</sup>lt;sup>1</sup> incl. change in inventories

Note: Aggregated figures may contain rounding differences

<sup>&</sup>lt;sup>2</sup> Equity income included in EBITDA





# VGT Group Balance Sheet 2020

IFRS Consolidated Financial Statements Vier Gas Transport

[€m]	Em] Assets			Equity and Liabilities			
	31. Dec 2020	31. Dec 2019	Δ		31. Dec 2020	31. Dec 2019	Δ
Non-current assets				Equity			
Intangible assets	63	68	-4	Subscribed capital	0	0	+0
Goodwill	840	840	+0	Additional paid-in capital	926	926	+0
Property, plant and equipment	4,181	3,940	+241	Retained earnings	315	268	+47
Financial assets	114	101	+13	Accumulated OCI	0	0	+0
at equity method	63	66	-3	Total equity	1,241	1,193	+47
other financial assets	51	35	+16				
Deferred tax assets	40	33	+7	Non-current liabilities			
Non-current receivables	84	84	+0	Provisions for pensions & similar oblig.	201	179	+22
Total non-current assets	5,323	5,066	+257	Other provisions	95	93	+2
				Financial liabilities	3,150	3,143	+7
Current assets				Other non-current liabilities	90	92	-2
Inventories	33	32	+1	Deferred tax liabilities	505	468	+36
Trade receivables	23	19	+4	Total non-current liabilities	4,041	3,975	+66
Receivables from tax creditors	11	19	-8				
Other receivables	44	78	-34	Current liabilities			
Liquid funds	106	1,011	-905	Other provisions	50	44	+6
Total current assets	218	1,159	-941	Financial liabilities	117	872	-755
				Trade payables	18	32	-14
				Income tax liabilities	0	0	+0
				Other liabilities	74	109	-35
				Total current liabilities	259	1,056	-798
Total	5 541	6 225	-684	Total	5 541	6 225	-684

Note: Aggregated figures may contain rounding differences



# VGT Group Cash Flow Statement 2020

IFRS Consolidated Financial Statements Vier Gas Transport

[€m]	2020	2019	Δ
Net income/loss before P&L transfer	189	215	- 26
Depreciation and amortisation	185	174	+ 11
Changes in deferred taxes	45	-3	+ 48
Other (incl. Working capital)	25	20	+ 5
Operating Cash Flow	445	406	+ 39
Investments Tangible & Intangible Assets	-418	-471	+ 53
Free Cash Flow	27	-65	+ 92
Financial Investments <sup>1</sup>	505	-486	+ 991
Financing Cash Flow	-958	747	- 1,704
Total Cash Flow of the period	-425	196	- 621
Cash and cash equivalents beginning of period (01.01.)	530	334	+ 196
Cash and cash equivalents end of period (31.12.)	105	530	- 425

Note: Aggregated figures may contain rounding differences

<sup>&</sup>lt;sup>1</sup> Financial investments mainly consist of short- to medium-term investments of excess cash





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